

# Management Report

Dent County Health Center

For the period ended October 31, 2025



Prepared on  
November 12, 2025

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### Note For October

The Federal Government shutdown has started to affect Revenue. The shutdown started on October 1st. This was a revenue-deficient month. It was also the other three-payroll month for the year. There are still invoices from August that are unpaid from the State.

### Note for September

State of Missouri procedures have changed significantly. As of 9/30/25, there are invoices to the state that are unpaid from July. This is impacting revenue.

### Note for May Numbers

There were 3 payrolls in May. This increased all personnel expenses by approximately 50%.

There were several grants for which we didn't collect revenue in May.

### Note on Opioid Settlement Handling -

Opioid settlement receipt was handled as an "unapplied cash payment", which essentially credits the payment to the "account" of the Opioid Settlement Fund.

As we incur expenses for this project, we will utilize our normal process of creating invoices. The "credit" applied to the account can then be applied to this future invoices.

At that time, we will see a negative in the Income statement for "unapplied cash payment" and a positive for "Opioid Settlement Fund." This is how we will know where the \$53,900 was spent.

# Profit and Loss Statement

October 2025

	Oct 2025	Sep 2025 (PP)	Total % Change
<b>REVENUE</b>			
Contributed income			
Corporate & foundation grants			
JSI		2,000.00	-100.00 %
SMDH			
TORCH - Referral and B3	8,732.08		
<b>Total SMDH</b>	<b>8,732.08</b>		
<b>Total Corporate &amp; foundation grants</b>	<b>8,732.08</b>	<b>2,000.00</b>	<b>336.60 %</b>
Donations directed by individuals			
Teen Maze	2,500.00	850.00	194.12 %
<b>Total Donations directed by individuals</b>	<b>2,500.00</b>	<b>850.00</b>	<b>194.12 %</b>
Government grants & contracts			
93.197 CDC Lead (Pb) Grant	11,356.05	8,988.38	26.34 %
DESE Contracts			
93.994 Safe Cribs - Federal Portion	100.00		
<b>Total DESE Contracts</b>	<b>100.00</b>		
DHSS Contracts			
10.557 WIC	3,716.08		
10.559 Summer Food Safety Program (SFSP)	400.00		
93.898 SMHW - Federal Portion	86.84		
93.967 Public Health Infrastructure	4,091.26	6,696.23	-38.90 %
93.991 BCBH	5,224.79	5,473.16	-4.54 %
93.994a MCH		3,827.55	-100.00 %
Accreditation Assistance		11,317.97	-100.00 %
<b>CORE - Total</b>			

			Total
	Oct 2025	Sep 2025 (PP)	% Change
CORE Contract - State	17,890.75		
<b>Total CORE - Total</b>	<b>17,890.75</b>		
FIMR		18,374.79	-100.00 %
SMHW Expansion Contract	3,871.69		
<b>Total DHSS Contracts</b>	<b>35,281.41</b>	<b>45,689.70</b>	<b>-22.78 %</b>
Opioid Settlement Funds - Dent County	3,228.65	919.10	251.28 %
<b>Total Government grants &amp; contracts</b>	<b>49,966.11</b>	<b>55,597.18</b>	<b>-10.13 %</b>
Grants from other nonprofits			
MFH - Compass - Diverting to Care	75.00		
MFHC			
93.217 Title X Family Planning		24,994.00	-100.00 %
<b>Total MFHC</b>		<b>24,994.00</b>	<b>-100.00 %</b>
NACCHO			
93.318b Wastewater Surveillance	15,700.00		
<b>Total NACCHO</b>	<b>15,700.00</b>		
<b>Total Grants from other nonprofits</b>	<b>15,775.00</b>	<b>24,994.00</b>	<b>-36.88 %</b>
Property Tax Revenue	2,187.77		
<b>Total Contributed income</b>	<b>79,160.96</b>	<b>83,441.18</b>	<b>-5.13 %</b>
Services			
Clinical Services			
Family Planning - FFS Income			
Family Planning - Commercial	739.64	1,269.62	-41.74 %
Family Planning - Medicaid	590.71	2,177.59	-72.87 %
<b>Total Family Planning - FFS Income</b>	<b>1,330.35</b>	<b>3,447.21</b>	<b>-61.41 %</b>
General Clinic			
Cash Patients	3,807.31	1,152.50	230.35 %
Commercial Insurance	2,990.72	6,960.96	-57.04 %
Medicaid	2,480.36	5,227.96	-52.56 %

	Oct 2025	Sep 2025 (PP)	Total % Change
Medicare	106.71	1,719.66	-93.79 %
<b>Total General Clinic</b>	<b>9,385.10</b>	<b>15,061.08</b>	<b>-37.69 %</b>
<b>Total Clinical Services</b>	<b>10,715.45</b>	<b>18,508.29</b>	<b>-42.10 %</b>
Community Services			
CareCab Revenue			
CareCab Client Collections	216.67	52.94	309.27 %
Carecab Torch Revenue	1,422.75		
<b>Total CareCab Revenue</b>	<b>1,639.42</b>	<b>52.94</b>	<b>2,996.75 %</b>
CPR and Community Education Income	55.00		
Vital Records	1,685.00	2,091.00	-19.42 %
<b>Total Community Services</b>	<b>3,379.42</b>	<b>2,143.94</b>	<b>57.63 %</b>
Environmental	525.00	350.00	50.00 %
Immunizations and Medications	769.86	1,313.30	-41.38 %
Laboratory Income			
Charges for Send-Out Labs	5,254.07	4,131.97	27.16 %
Infectious Disease Testing			
Rapid Antigen Tests	197.00	352.00	-44.03 %
<b>Total Infectious Disease Testing</b>	<b>197.00</b>	<b>352.00</b>	<b>-44.03 %</b>
Other In-House Testing	666.00	502.00	32.67 %
Specimen Collection Fees	3,146.50	3,466.00	-9.22 %
<b>Total Laboratory Income</b>	<b>9,263.57</b>	<b>8,451.97</b>	<b>9.60 %</b>
Treatment Court	2,846.00	2,456.00	15.88 %
<b>Total Services</b>	<b>27,499.30</b>	<b>33,223.50</b>	<b>-17.23 %</b>
Unapplied Cash Payment Revenue	-3,459.27	-1,107.35	-212.39 %
<b>Total Revenue</b>	<b>103,200.99</b>	<b>115,557.33</b>	<b>-10.69 %</b>

**COST OF GOODS SOLD**

Clinical Cost of Services

Clinical Services Labor

7,489.32

Contracted Clinical Services

108.80

-100.00 %

			Total
	Oct 2025	Sep 2025 (PP)	% Change
Medical Supplies		223.98	-100.00 %
<b>Total Clinical Cost of Services</b>	<b>7,489.32</b>	<b>332.78</b>	<b>2,150.53 %</b>
Cost of Services			
Transaction Processing Fees	237.10	218.18	8.67 %
<b>Total Cost of Services</b>	<b>237.10</b>	<b>218.18</b>	<b>8.67 %</b>
Immunizations and Medications Cost of Services			
FP Medications		4,873.05	-100.00 %
Medication Exp		324.28	-100.00 %
<b>Total Immunizations and Medications Cost of Services</b>		<b>5,197.33</b>	<b>-100.00 %</b>
Laboratory Cost of Services			
Lab Fees (Contracted)	3,256.05	4,748.51	-31.43 %
Laboratory Labor	643.56		
Laboratory Supplies (Except Tests)		66.94	-100.00 %
Other Test Kits Expense		579.01	-100.00 %
<b>Total Laboratory Cost of Services</b>	<b>3,899.61</b>	<b>5,394.46</b>	<b>-27.71 %</b>
<b>Total Cost of Goods Sold</b>	<b>11,626.03</b>	<b>11,142.75</b>	<b>4.34 %</b>
<b>GROSS PROFIT</b>	<b>91,574.96</b>	<b>104,414.58</b>	<b>-12.30 %</b>
<b>EXPENDITURES</b>			
Administrative Expenses			
Accounting fees	375.00	0.00	
Bank fees & service charges		225.00	-100.00 %
Board Expenses	37.16		
Cash Over Short		0.05	-100.00 %
Contract & professional fees		100.00	-100.00 %
Dues/Memberships	744.00		
Insurance			
Malpractice Insurance	1,104.75		

	Oct 2025	Sep 2025 (PP)	Total % Change
<b>Total Insurance</b>	<b>1,104.75</b>		
Interest paid	1,559.20	1,565.05	-0.37 %
<b>Total Administrative Expenses</b>	<b>3,820.11</b>	<b>1,890.10</b>	<b>102.11 %</b>
Clinical Services			
Electronic Health Records	1,099.00	1,763.43	-37.68 %
Physician Services	1,000.00	2,000.00	-50.00 %
Revenue Cycle Management	925.52	1,300.00	-28.81 %
<b>Total Clinical Services</b>	<b>3,024.52</b>	<b>5,063.43</b>	<b>-40.27 %</b>
Employee Development and Retention			
Employee Incentives	467.79	43.13	984.60 %
Immigration Fees		3,765.00	-100.00 %
Recruitment		334.35	-100.00 %
Tuition or Student Loan Reimbursement	8,000.00		
Uniforms		841.79	-100.00 %
<b>Total Employee Development and Retention</b>	<b>8,467.79</b>	<b>4,984.27</b>	<b>69.89 %</b>
Occupancy			
Biohazard Disposal	380.39		
Cleaning		998.04	-100.00 %
Internet	801.76	796.76	0.63 %
Phone	639.77	2,473.30	-74.13 %
Utilities	1,092.73	33.89	3,124.34 %
<b>Total Occupancy</b>	<b>2,914.65</b>	<b>4,301.99</b>	<b>-32.25 %</b>
Office expenses			
ID Badge Printing		64.50	-100.00 %
IT Supplies	-418.00	537.98	-177.70 %
Office Decor	5.43	400.00	-98.64 %
Office supplies	209.39	17.44	1,100.63 %
Printing & photocopying	77.17	539.46	-85.69 %
Shipping & postage	6.08	10.82	-43.81 %

			Total
	Oct 2025	Sep 2025 (PP)	% Change
Software & apps	5,054.33	651.52	675.78 %
<b>Total Office expenses</b>	<b>4,934.40</b>	<b>2,221.72</b>	<b>122.10 %</b>
Payroll expenses			
All Salaries and Wages			
FP Salaries and Wages	16,524.60	10,663.70	54.96 %
General Salaries and Wages	97,890.65	74,611.56	31.20 %
<b>Total All Salaries and Wages</b>	<b>114,415.25</b>	<b>85,275.26</b>	<b>34.17 %</b>
Company Contributions			
Health Insurance	10,457.18	7,100.10	47.28 %
FP - Health Insurance Expense	1,739.67	876.99	98.37 %
<b>Total Health Insurance</b>	<b>12,196.85</b>	<b>7,977.09</b>	<b>52.90 %</b>
Retirement	7,490.38	4,880.08	53.49 %
FP - LAGERS	577.70	428.42	34.84 %
<b>Total Retirement</b>	<b>8,068.08</b>	<b>5,308.50</b>	<b>51.98 %</b>
<b>Total Company Contributions</b>	<b>20,264.93</b>	<b>13,285.59</b>	<b>52.53 %</b>
Mileage - Daily Job Related		125.30	-100.00 %
Taxes	7,874.76	5,658.45	39.17 %
FP - Taxes	1,182.47	797.74	48.23 %
<b>Total Taxes</b>	<b>9,057.23</b>	<b>6,456.19</b>	<b>40.29 %</b>
<b>Total Payroll expenses</b>	<b>143,737.41</b>	<b>105,142.34</b>	<b>36.71 %</b>
Program Expense			
CPR and Community Training Expense			
CPR Certification Fees	295.17		
<b>Total CPR and Community Training Expense</b>	<b>295.17</b>		
MCH	-95.00	95.00	-200.00 %
PHEP	350.00	350.00	0.00 %
SparkGood		377.97	-100.00 %
Teen Maze	2,001.57		
Vital Records Expense	158.27	343.02	-53.86 %

			Total
	Oct 2025	Sep 2025 (PP)	% Change
<b>Total Program Expense</b>	<b>2,710.01</b>	<b>1,165.99</b>	<b>132.42 %</b>
Promotion & marketing			
Community Event Expense	100.00	266.12	-62.42 %
General Promotion	125.00	138.35	-9.65 %
Printing and Mailing	10.48	426.58	-97.54 %
Program Advertising	472.87	1,000.00	-52.71 %
Signage	225.00		
<b>Total Promotion &amp; marketing</b>	<b>933.35</b>	<b>1,831.05</b>	<b>-49.03 %</b>
Repairs & maintenance			
Building and Equipment Repairs	87.10	555.34	-84.32 %
Groundskeeping	105.00	165.00	-36.36 %
<b>Total Repairs &amp; maintenance</b>	<b>192.10</b>	<b>720.34</b>	<b>-73.33 %</b>
Title X Family Planning			
FP Administrative	368.25		
FP Promotion and Outreach		474.17	-100.00 %
FP Supplies		86.99	-100.00 %
<b>Total Title X Family Planning</b>	<b>368.25</b>	<b>561.16</b>	<b>-34.38 %</b>
Travel and Training			
Hotels	660.00	1,324.95	-50.19 %
Meals and Expenses		157.00	-100.00 %
Mileage	315.00	696.50	-54.77 %
Parking and Tolls		66.00	-100.00 %
Registration Fees	883.20	400.00	120.80 %
Transportation			
Airfare		1,708.72	-100.00 %
Taxis or shared rides		58.18	-100.00 %
<b>Total Transportation</b>		<b>1,766.90</b>	<b>-100.00 %</b>
<b>Total Travel and Training</b>	<b>1,858.20</b>	<b>4,411.35</b>	<b>-57.88 %</b>

			Total
	Oct 2025	Sep 2025 (PP)	% Change
Unapplied Cash Bill Payment Expenditure	-77.17	113.70	-167.87 %
<b>Total Expenditures</b>	<b>172,883.62</b>	<b>132,407.44</b>	<b>30.57 %</b>
<b>NET OPERATING REVENUE</b>	<b>-81,308.66</b>	<b>-27,992.86</b>	<b>-190.46 %</b>
<b>OTHER REVENUE</b>			
Credit Card Rebates		629.95	-100.00 %
Interest Income	3,379.51	2,199.28	53.66 %
Rental Income	475.00	475.00	0.00 %
Sales of Retired Property		25.00	-100.00 %
Technology Fees	23.51	15.70	49.75 %
<b>Total Other Revenue</b>	<b>3,878.02</b>	<b>3,344.93</b>	<b>15.94 %</b>
<b>OTHER EXPENDITURES</b>			
Depreciation	5,298.00	5,298.00	0.00 %
Vehicle expenses			
Vehicle gas & fuel	39.70	171.62	-76.87 %
Vehicle Maintenance and Repairs		12.02	-100.00 %
<b>Total Vehicle expenses</b>	<b>39.70</b>	<b>183.64</b>	<b>-78.38 %</b>
<b>Total Other Expenditures</b>	<b>5,337.70</b>	<b>5,481.64</b>	<b>-2.63 %</b>
<b>NET OTHER REVENUE</b>	<b>-1,459.68</b>	<b>-2,136.71</b>	<b>31.69 %</b>
<b>NET REVENUE</b>	<b>\$ -82,768.34</b>	<b>\$ -30,129.57</b>	<b>-174.71 %</b>

# Balance Sheet

As of October 31, 2025

	As of Oct 31, 2025	As of Sep 30, 2025 (PP)	Total
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Bank Accounts</b>			
Cash	100.00		100.00
Certificates of Deposit and Savings			
CD 1 - Progressive Ozark - 6244	114,134.07		114,134.07
CD 2 - MOSIP - 1 Year - Mature 9-22	150,000.00		150,000.00
CD 4 - Progressive Ozark - 6474	114,280.10		114,280.10
CD 6 - Bank of Salem - 6832	208,636.43		206,425.14
RIVERWAYS SAVINGS - BUSINESS SHARE	5.00		5.00
<b>Total Certificates of Deposit and Savings</b>	<b>587,055.60</b>		<b>584,844.31</b>
Checking Accounts			
BOS - Checking (1361)	246,318.74		312,804.53
RIVERWAYS CHECKING - Business Share Draft	12,046.25		10,613.37
<b>Total Checking Accounts</b>	<b>258,364.99</b>		<b>323,417.90</b>
Money Market Accounts			
MOSIP MM	331,637.30		330,488.22
RIVERWAYS Super Money Market	6,519.02		6,519.02
<b>Total Money Market Accounts</b>	<b>338,156.32</b>		<b>337,007.24</b>
Vendor Accounts			
Amazon Credit	0.00		0.00
<b>Total Vendor Accounts</b>	<b>0.00</b>		<b>0.00</b>
<b>Total Bank Accounts</b>	<b>1,183,676.91</b>		<b>1,245,369.45</b>
<b>Other Current Assets</b>			
Payments to deposit	704.23		6,327.20
Payroll Refunds	0.00		0.00
Prepaid Advertising	500.00		
<b>Total Other Current Assets</b>	<b>1,204.23</b>		<b>6,327.20</b>
<b>Total Current Assets</b>	<b>1,184,881.14</b>		<b>1,251,696.65</b>
<b>Fixed Assets</b>			
Accumulated depreciation	-243,857.72		-238,559.72
Buildings			
1010 E. Scenic Building 10/21/2019	326,260.00		326,260.00
1014 E. Scenic - Building 12-2-24	135,802.45		135,802.45
Building Remodeling 2/14/22	15,000.00		15,000.00
Cabinets 3/10/22	6,500.00		6,500.00
Entry Door Replacement 2/2/24	15,638.00		15,638.00
Flooring 10/18/22	2,563.00		2,563.00

		<b>Total</b>
	<b>As of Oct 31, 2025</b>	<b>As of Sep 30, 2025 (PP)</b>
HEPA Filtration System 9/25/23	9,525.00	9,525.00
IT NETWORK 1/12/23	3,213.80	3,213.80
Kitchen Remodel 12/9/22	6,601.72	6,601.72
Mini-Split Heat Pump 9/25/23	4,300.00	4,300.00
New Bldng Flooring 12/05/2019	688.30	688.30
New Bldng HVAC 12/02/2019	22,640.00	22,640.00
New Bldng HVAC 2/17/20	22,640.00	22,640.00
New Building Appraisal 2/26/20	1,200.00	1,200.00
New Roof 1/10/22	14,137.50	14,137.50
New Roof 12/30 /21	14,137.50	14,137.50
Remodeling 1/13/22	16,910.00	16,910.00
Remodeling 1/19/22	2,200.00	2,200.00
Remodeling 4/18/22	43,590.00	43,590.00
<b>Total Buildings</b>	<b>663,547.27</b>	<b>663,547.27</b>
Computers		
2 Computers 11/2/21	499.98	499.98
2 Laptop Notebooks 6/4/22	466.00	466.00
CCH Television 7/1/22	786.17	786.17
Computer 10/27/21	414.90	414.90
Computer 12/21/20	649.00	649.00
Computers 1/11/23	1,560.63	1,560.63
Edge to Edge Screen 11/3/21	728.23	728.23
EHR Printer 7/15/22	409.00	409.00
Laptop 5/18/20	1,137.99	1,137.99
Laptop Computer 8/26/20	3,517.54	3,517.54
Laser Printer 8/8/22	617.99	617.99
MFH Computer 5/10/18	2,409.98	2,409.98
MFH Laptop PC 5/10/18	804.99	804.99
Monitors 1/11/23	521.98	521.98
Square Register	1,416.42	1,416.42
<b>Total Computers</b>	<b>15,940.80</b>	<b>15,940.80</b>
Furniture & fixtures		
Bathroom Fixtures 3/1/22	409.75	409.75
Cabinet 8/29/22	2,100.00	2,100.00
Covid Clinic Furniture 11/15/21	1,279.00	1,279.00
Covid Room Furn 12/4/21	1,003.14	1,003.14
ELC Furn 10/19/22	777.20	777.20
Glider Rocker 10/17/11	289.00	289.00
Office Furn 1/13/22	1,245.50	1,245.50
Office Furniture 12/3/21	1,094.46	1,094.46
Office Furniture 3/14/22	727.07	727.07
Office Furniture 4/1/22	386.97	386.97

	As of Oct 31, 2025	As of Sep 30, 2025 (PP)	Total
Vintage Oak Desk 12/18/20	552.38		552.38
<b>Total Furniture &amp; fixtures</b>	<b>9,864.47</b>		<b>9,864.47</b>
Lab Equipment			
Autoclave 5/16/24	6,506.40		6,506.40
Binx Analyzer 3-29-24	11,500.00		11,500.00
Biofire Analyzer 4/21/22	27,167.07		27,167.07
Biofire Spotfire 4/11/24	34,482.76		34,482.76
Hemocue Blood Analyzer	399.05		399.05
Lab Analyzer 5/1/22	3,593.63		3,593.63
Lab Analyzer 5/4/22	4,543.89		4,543.89
Leadcare Analyzer 1/12/23	2,916.33		2,916.33
<b>Total Lab Equipment</b>	<b>91,109.13</b>		<b>91,109.13</b>
Land			
1014 E. Scenic - Land Only	100,581.08		100,581.08
Land 1010 E. Scenic 10/21/2019	75,000.00		75,000.00
<b>Total Land</b>	<b>175,581.08</b>		<b>175,581.08</b>
Medical Equipment			
AED - Wall Mounted - 9/17/21	1,965.00		1,965.00
Air Purifier 8/9/21	854.05		854.05
Covid Room Purifier 12/1/21	779.98		779.98
Freezer 8/9/21	5,828.20		5,828.20
Lab Refrigerator 3/27/19	4,624.14		4,624.14
Refrigerator 12/14/20	1,087.00		1,087.00
Vaccine Refrigerater 1-2023	5,974.30		5,974.30
<b>Total Medical Equipment</b>	<b>21,112.67</b>		<b>21,112.67</b>
Other Equipment			
DCS Alarm Panel 7/6/20	1,220.00		1,220.00
Double Sided Elec Sign 11/02/22	2,105.00		2,105.00
Double Sided Elec Sign 5/19/22	36,960.00		36,960.00
Ford Minivan 4/22/22	32,504.00		32,504.00
Generator	8,243.57		8,243.57
Generator 48KWH 5-3-24	25,881.77		25,881.77
Generator concrete Slab 6/5/20	1,500.00		1,500.00
New Bldg Sign 3/15/20	250.00		250.00
New Building Signs 1/8/20	3,246.34		3,246.34
<b>Total Other Equipment</b>	<b>111,910.68</b>		<b>111,910.68</b>
Software			
Inventory Management System 10/27/21	5,700.00		5,700.00
Software 12/15/19	1,689.97		1,689.97
<b>Total Software</b>	<b>7,389.97</b>		<b>7,389.97</b>
<b>Total Fixed Assets</b>	<b>852,598.35</b>		<b>857,896.35</b>

	As of Oct 31, 2025	As of Sep 30, 2025 (PP)	Total
<b>TOTAL ASSETS</b>	<b>\$2,037,479.49</b>	<b>\$2,109,593.00</b>	
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Credit Cards</b>			
Capital One - 9067	11,884.97		721.89
Walmart Store Card XX4835	0.00		0.00
<b>Total Credit Cards</b>	<b>11,884.97</b>		<b>721.89</b>
<b>Other Current Liabilities</b>			
Direct Deposit Payable	0.00		0.00
Missouri Department of Revenue Payable	0.00		0.00
Other Payroll Taxes	0.00		0.00
Out Of Scope Agency Payable	0.00		0.00
Payroll Liabilities	0.05		0.05
19DE-AC00071 Garnishment	0.00		0.00
Dental Liab	-291.17		-319.95
Federal Taxes (941/943/944)	0.00		0.00
Federal Unemployment (940)	0.00		0.00
Health Insurance	-378.41		602.19
LAGERS - Liability	12,268.65		8,592.43
Life Insurance	140.22		98.66
MO Income Tax	1,056.00		1,056.00
MO Unemployment Tax	766.08		766.08
Reimbursements through DD	0.00		1,637.66
Vision	4.68		15.05
<b>Total Payroll Liabilities</b>	<b>13,566.10</b>		<b>12,448.17</b>
Repayment			
Previously Paid	0.00		0.00
<b>Total Repayment</b>	<b>0.00</b>		<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>13,566.10</b>		<b>12,448.17</b>
<b>Total Current Liabilities</b>	<b>25,451.07</b>		<b>13,170.06</b>
<b>Long-Term Liabilities</b>			
1014 E. Scenic Loan	206,625.50		207,080.70
Building Loan	148,831.35		150,002.33
<b>Total Long-Term Liabilities</b>	<b>355,456.85</b>		<b>357,083.03</b>
<b>Total Liabilities</b>	<b>380,907.92</b>		<b>370,253.09</b>
<b>Equity</b>			
Opening balance equity	0.00		0.00
Paid-in Equity	44,343.91		44,343.91
Retained Earnings	1,721,062.36		1,721,062.36
Net Revenue	-108,834.70		-26,066.36

		Total
	As of Oct 31, 2025	As of Sep 30, 2025 (PP)
Total Equity	1,656,571.57	1,739,339.91
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$2,037,479.49</b>	<b>\$2,109,593.00</b>

# Board:YTD Budget

January - December 2025

	Actual	Budget	over Budget	Total % of Budget
<b>REVENUE</b>				
Contributed income				
Corporate & foundation grants				
JSI	2,000.00		2,000.00	
SMDH				
TORCH - Referral and B3	11,944.03		11,944.03	
<b>Total SMDH</b>	<b>11,944.03</b>		<b>11,944.03</b>	
Walmart Spark Good	400.00		400.00	
<b>Total Corporate &amp; foundation grants</b>	<b>14,344.03</b>		<b>14,344.03</b>	
Donations directed by individuals		100.00	-100.00	
Teen Maze	3,350.00		3,350.00	
<b>Total Donations directed by individuals</b>	<b>3,350.00</b>	<b>100.00</b>	<b>3,250.00</b>	<b>3,350.00 %</b>
Government grants & contracts		0.00	0.00	
93.197 CDC Lead (Pb) Grant	136,558.66	186,000.00	-49,441.34	73.42 %
DESE Contracts		0.00	0.00	
93.994 Safe Cribs - Federal Portion	100.00	150.00	-50.00	66.67 %
CCHC - Total		10,000.00	-10,000.00	
93.575 CCHC 93.575	488.29		488.29	
93.596 CCHC	1,148.73		1,148.73	
93.994b CCHC Contract	1,459.16		1,459.16	
<b>Total CCHC - Total</b>	<b>3,096.18</b>	<b>10,000.00</b>	<b>-6,903.82</b>	<b>30.96 %</b>
<b>Total DESE Contracts</b>	<b>3,196.18</b>	<b>10,150.00</b>	<b>-6,953.82</b>	<b>31.49 %</b>
DHSS Contracts		0.00	0.00	
10.557 WIC	116,522.37	140,000.00	-23,477.63	83.23 %
10.559 Summer Food Safety Program (SFSP)	400.00		400.00	

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
93.069 PHEP	6,151.40	17,000.04	-10,848.64	36.18 %
93.268 C19 Adult Immunization	37,841.11	24,999.96	12,841.15	151.36 %
93.323 ELC Income	12,820.87	24,999.96	-12,179.09	51.28 %
93.387 BCBH Tobacco Only	13,496.56		13,496.56	
93.391 Health Disparities Initiative		0.00	0.00	
93.898 SMHW - Federal Portion	947.46	2,499.96	-1,552.50	37.90 %
93.967 Public Health Infrastructure	21,837.87	50,000.04	-28,162.17	43.68 %
93.991 BCBH	50,622.37	75,000.00	-24,377.63	67.50 %
93.994a MCH	15,049.95	20,000.04	-4,950.09	75.25 %
Accreditation Assistance	28,489.24		28,489.24	
CORE - Total		60,000.00	-60,000.00	
93.767 CORE - ARPA	17,022.50	0.00	17,022.50	
CORE Contract - State	47,338.05	0.00	47,338.05	
<b>Total CORE - Total</b>	<b>64,360.55</b>	<b>60,000.00</b>	<b>4,360.55</b>	<b>107.27 %</b>
FIMR	147,720.09		147,720.09	
SMHW Expansion Contract	16,843.30	50,000.04	-33,156.74	33.69 %
<b>Total DHSS Contracts</b>	<b>533,103.14</b>	<b>464,500.04</b>	<b>68,603.10</b>	<b>114.77 %</b>
Opioid Settlement Funds - Dent County	8,587.51		8,587.51	
WIC Farmer's Market NP	300.00	800.04	-500.04	37.50 %
<b>Total Government grants &amp; contracts</b>	<b>681,745.49</b>	<b>661,450.08</b>	<b>20,295.41</b>	<b>103.07 %</b>
Grants from other nonprofits				
MFH - Compass - Diverting to Care	525.00		525.00	
MFHC				
93.217 Title X Family Planning	119,786.80	69,999.96	49,786.84	171.12 %
Family Planning - Non Federal	8,334.00		8,334.00	
<b>Total MFHC</b>	<b>128,120.80</b>	<b>69,999.96</b>	<b>58,120.84</b>	<b>183.03 %</b>
NACCHO				
93.318b Wastewater Surveillance	20,000.00		20,000.00	

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
93.421e Health Disparities and Equity	35,000.00		35,000.00	
<b>Total NACCHO</b>	<b>55,000.00</b>		<b>55,000.00</b>	
SMDH - TORCH	962.53		962.53	
<b>Total Grants from other nonprofits</b>	<b>184,608.33</b>	<b>69,999.96</b>	<b>114,608.37</b>	<b>263.73 %</b>
Property Tax Revenue	170,135.52	185,000.04	-14,864.52	91.97 %
<b>Total Contributed income</b>	<b>1,054,183.37</b>	<b>916,550.08</b>	<b>137,633.29</b>	<b>115.02 %</b>
Sales of Product Income	10.00		10.00	
Services	0.00		0.00	
Clinical Services				
Family Planning - FFS Income				
Family Planning - Commercial	4,643.76	2,499.96	2,143.80	185.75 %
Family Planning - Medicaid	4,783.01	500.04	4,282.97	956.53 %
Family Planning - Patient Income	126.00	99.96	26.04	126.05 %
<b>Total Family Planning - FFS Income</b>	<b>9,552.77</b>	<b>3,099.96</b>	<b>6,452.81</b>	<b>308.16 %</b>
General Clinic		0.00	0.00	
Cash Patients	27,074.53	50,000.04	-22,925.51	54.15 %
Commercial Insurance	36,156.12	65,000.04	-28,843.92	55.62 %
Medicaid	35,522.67	110,000.04	-74,477.37	32.29 %
Medicare	9,189.69	24,999.96	-15,810.27	36.76 %
Occupational Health Plans	2,205.00	0.00	2,205.00	
<b>Total General Clinic</b>	<b>110,148.01</b>	<b>250,000.08</b>	<b>-139,852.07</b>	<b>44.06 %</b>
SMHW - FFS	277.74	699.96	-422.22	39.68 %
<b>Total Clinical Services</b>	<b>119,978.52</b>	<b>253,800.00</b>	<b>-133,821.48</b>	<b>47.27 %</b>
Community Services				
CareCab Revenue				
CareCab Client Collections	335.69		335.69	
Carecab Torch Revenue	1,464.74		1,464.74	
<b>Total CareCab Revenue</b>	<b>1,800.43</b>		<b>1,800.43</b>	

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
CPR and Community Education Income	818.00	300.00	518.00	272.67 %
Vital Records	25,332.00	24,999.96	332.04	101.33 %
<b>Total Community Services</b>	<b>27,950.43</b>	<b>25,299.96</b>	<b>2,650.47</b>	<b>110.48 %</b>
Environmental	13,025.00	8,700.00	4,325.00	149.71 %
Immunizations and Medications	13,392.22	9,999.96	3,392.26	133.92 %
Laboratory Income		0.00	0.00	
Charges for Send-Out Labs	43,177.26	50,000.04	-6,822.78	86.35 %
Infectious Disease Testing		0.00	0.00	
Biofire Tests	973.00	500.04	472.96	194.58 %
Rapid Antigen Tests	2,490.68	3,000.00	-509.32	83.02 %
<b>Total Infectious Disease Testing</b>	<b>3,463.68</b>	<b>3,500.04</b>	<b>-36.36</b>	<b>98.96 %</b>
Other In-House Testing	6,874.25	4,500.00	2,374.25	152.76 %
Specimen Collection Fees	32,299.80	39,999.96	-7,700.16	80.75 %
<b>Total Laboratory Income</b>	<b>85,814.99</b>	<b>98,000.04</b>	<b>-12,185.05</b>	<b>87.57 %</b>
Safe Cribs		0.00	0.00	
Treatment Court	21,442.50	18,000.00	3,442.50	119.13 %
<b>Total Services</b>	<b>281,603.66</b>	<b>413,799.96</b>	<b>-132,196.30</b>	<b>68.05 %</b>
Shipping Income		0.00	0.00	
Unapplied Cash Payment Revenue	26,882.62	0.00	26,882.62	
Uncategorized Income		450,000.00	-450,000.00	
<b>Total Revenue</b>	<b>1,362,679.65</b>	<b>1,780,350.04</b>	<b>-417,670.39</b>	<b>76.54 %</b>

#### COST OF GOODS SOLD

Clinical Cost of Services				
Clinical Services Labor	7,489.32		7,489.32	
Clinical Services Refunds	271.36	500.04	-228.68	54.27 %
Contracted Clinical Services	616.93	999.96	-383.03	61.70 %
Medical Supplies	5,029.80	7,500.00	-2,470.20	67.06 %
<b>Total Clinical Cost of Services</b>	<b>13,407.41</b>	<b>9,000.00</b>	<b>4,407.41</b>	<b>148.97 %</b>
Cost of Services				

				Total
	Actual	Budget	over Budget	% of Budget
Transaction Processing Fees	2,209.11	1,850.04	359.07	119.41 %
<b>Total Cost of Services</b>	<b>2,209.11</b>	<b>1,850.04</b>	<b>359.07</b>	<b>119.41 %</b>
Immunizations and Medications Cost of Services				
FP Medications	11,693.38	14,000.04	-2,306.66	83.52 %
Medication Exp	1,793.81	2,000.04	-206.23	89.69 %
Vaxcare Vaccine Fees	1,161.56	3,000.00	-1,838.44	38.72 %
<b>Total Immunizations and Medications Cost of Services</b>	<b>14,648.75</b>	<b>19,000.08</b>	<b>-4,351.33</b>	<b>77.10 %</b>
Laboratory Cost of Services				
Biofire Test Expense	6,870.00	5,000.04	1,869.96	137.40 %
Lab Fees (Contracted)	35,810.20	999.96	34,810.24	3,581.16 %
Laboratory Labor	643.56		643.56	
Laboratory Supplies (Except Tests)	867.22	0.00	867.22	
Other Test Kits Expense	5,792.20	39,999.96	-34,207.76	14.48 %
<b>Total Laboratory Cost of Services</b>	<b>49,983.18</b>	<b>45,999.96</b>	<b>3,983.22</b>	<b>108.66 %</b>
<b>Total Cost of Goods Sold</b>	<b>80,248.45</b>	<b>75,850.08</b>	<b>4,398.37</b>	<b>105.80 %</b>
<b>GROSS PROFIT</b>	<b>1,282,431.20</b>	<b>1,704,499.96</b>	<b>-422,068.76</b>	<b>75.24 %</b>
<b>EXPENDITURES</b>				
Administrative Expenses				
Accounting fees	23,849.38	21,999.96	1,849.42	108.41 %
Bank fees & service charges	264.00	50.04	213.96	527.58 %
Board Expenses	112.16	249.96	-137.80	44.87 %
Cash Over Short	-0.62	0.00	-0.62	
Consulting Fees	9,999.96	20,000.04	-10,000.08	50.00 %
Contract & professional fees	100.00	99.96	0.04	100.04 %
Dues/Memberships	1,271.88	999.96	271.92	127.19 %
Election Expenses	7.15	11.04	-3.89	64.76 %
Employee Health (Not Insurance)	305.00	0.00	305.00	
Insurance		3,000.00	-3,000.00	
Directors & officers insurance		0.00	0.00	

				Total
	Actual	Budget	over Budget	% of Budget
Liability insurance	2,497.00	0.00	2,497.00	
Malpractice Insurance	4,604.75	14,000.04	-9,395.29	32.89 %
Property insurance		0.00	0.00	
Workers' compensation insurance	564.00	2,000.04	-1,436.04	28.20 %
<b>Total Insurance</b>	<b>7,665.75</b>	<b>19,000.08</b>	<b>-11,334.33</b>	<b>40.35 %</b>
Interest paid	15,985.96	9,999.96	5,986.00	159.86 %
Minimum Order Fee and Fuel Surcharges		0.00	0.00	
<b>Total Administrative Expenses</b>	<b>59,560.62</b>	<b>72,411.00</b>	<b>-12,850.38</b>	<b>82.25 %</b>
Awards & grants to others		0.00	0.00	
Clinical Services		0.00	0.00	
Credentialing Fees	5,425.00		5,425.00	
Electronic Health Records	8,914.42	12,000.00	-3,085.58	74.29 %
Medical Equipment (De Minimis)	2,653.90		2,653.90	
Mobile Unit		0.00	0.00	
Physician Services	12,000.00	12,000.00	0.00	100.00 %
Revenue Cycle Management	6,925.52	15,000.00	-8,074.48	46.17 %
<b>Total Clinical Services</b>	<b>35,918.84</b>	<b>39,000.00</b>	<b>-3,081.16</b>	<b>92.10 %</b>
Employee Development and Retention		0.00	0.00	
Employee Incentives	1,556.87	1,500.00	56.87	103.79 %
Immigration Fees	4,725.00		4,725.00	
Recruitment	7,213.79	999.96	6,213.83	721.41 %
Relocation Expenses	1,980.55		1,980.55	
Training Cost and Supplies	1,038.00	15,000.00	-13,962.00	6.92 %
Tuition or Student Loan Reimbursement	8,000.00		8,000.00	
Uniforms	1,640.81	2,000.04	-359.23	82.04 %
<b>Total Employee Development and Retention</b>	<b>26,155.02</b>	<b>19,500.00</b>	<b>6,655.02</b>	<b>134.13 %</b>
Immunizations		0.00	0.00	
Immunization Purchases		7,500.00	-7,500.00	

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
Monitoring Supplies	1,188.61	500.04	688.57	237.70 %
<b>Total Immunizations</b>	<b>1,188.61</b>	<b>8,000.04</b>	<b>-6,811.43</b>	<b>14.86 %</b>
Laboratory Exp		0.00	0.00	
CLIA User Fees		1,500.00	-1,500.00	
In-House Testing Exp (deleted)		900.00	-900.00	
Quality Assurance Expenses	1,206.37		1,206.37	
<b>Total Laboratory Exp</b>	<b>1,206.37</b>	<b>2,400.00</b>	<b>-1,193.63</b>	<b>50.27 %</b>
Occupancy		0.00	0.00	
Biohazard Disposal	1,160.18	650.04	510.14	178.48 %
Cleaning	4,763.72	5,199.96	-436.24	91.61 %
Internet	7,650.56	8,580.00	-929.44	89.17 %
Phone	8,532.53	9,000.00	-467.47	94.81 %
Rent		0.00	0.00	
Security and Safety Monitoring	500.00	500.04	-0.04	99.99 %
Trash	2,017.18	1,250.04	767.14	161.37 %
Utilities	13,478.12	15,000.00	-1,521.88	89.85 %
<b>Total Occupancy</b>	<b>38,102.29</b>	<b>40,180.08</b>	<b>-2,077.79</b>	<b>94.83 %</b>
Office expenses	164.31	0.00	164.31	
Equipment lease & maintenance		0.00	0.00	
ID Badge Printing	433.50	99.96	333.54	433.67 %
IT Supplies	2,244.98	6,000.00	-3,755.02	37.42 %
Office Decor	1,666.63	500.04	1,166.59	333.30 %
Office Furniture	8,887.93	2,000.04	6,887.89	444.39 %
Office supplies	5,990.06	5,000.04	990.02	119.80 %
Printing & photocopying	1,854.37	5,000.04	-3,145.67	37.09 %
Shipping & postage	779.22	2,000.04	-1,220.82	38.96 %
Small tools & equipment		0.00	0.00	
Software & apps	4,045.66	5,000.04	-954.38	80.91 %
<b>Total Office expenses</b>	<b>26,066.66</b>	<b>25,600.20</b>	<b>466.46</b>	<b>101.82 %</b>

				Total
	Actual	Budget	over Budget	% of Budget
Payroll expenses		0.00	0.00	
All Salaries and Wages		0.00	0.00	
FP Salaries and Wages	64,556.82	27,687.96	36,868.86	233.16 %
General Salaries and Wages	814,927.97	1,043,967.48	-229,039.51	78.06 %
Paid Time Off		0.00	0.00	
<b>Total All Salaries and Wages</b>	<b>879,484.79</b>	<b>1,071,655.44</b>	<b>-192,170.65</b>	<b>82.07 %</b>
Company Contributions		0.00	0.00	
Dental Exp		0.00	0.00	
Health 2024 - Emp Only (deleted)		0.00	0.00	
Health Insurance	56,691.14	48,000.00	8,691.14	118.11 %
FP - Health Insurance Expense	3,062.43		3,062.43	
<b>Total Health Insurance</b>	<b>59,753.57</b>	<b>48,000.00</b>	<b>11,753.57</b>	<b>124.49 %</b>
Retirement	57,991.22	125,383.68	-67,392.46	46.25 %
FP - LAGERS	1,607.23		1,607.23	
<b>Total Retirement</b>	<b>59,598.45</b>	<b>125,383.68</b>	<b>-65,785.23</b>	<b>47.53 %</b>
Vision	-20.04	0.00	-20.04	
<b>Total Company Contributions</b>	<b>119,331.98</b>	<b>173,383.68</b>	<b>-54,051.70</b>	<b>68.83 %</b>
FICA tax		0.00	0.00	
Mileage - Daily Job Related	809.96	999.96	-190.00	81.00 %
State Unemployment		0.00	0.00	
Taxes	68,101.99	82,882.68	-14,780.69	82.17 %
FP - Taxes	2,438.68		2,438.68	
<b>Total Taxes</b>	<b>70,540.67</b>	<b>82,882.68</b>	<b>-12,342.01</b>	<b>85.11 %</b>
Unemployment		0.00	0.00	
Wages		0.00	0.00	
Malpractice Insuranc		0.00	0.00	
Severance Pay	25,000.00		25,000.00	
<b>Total Wages</b>	<b>25,000.00</b>	<b>0.00</b>	<b>25,000.00</b>	

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
<b>Total Payroll expenses</b>	<b>1,095,167.40</b>	<b>1,328,921.76</b>	<b>-233,754.36</b>	<b>82.41 %</b>
Program Expense		0.00	0.00	
BCBH Other Expense	4,410.99	12,999.96	-8,588.97	33.93 %
BUILD-HAIAR Subcontracts		0.00	0.00	
CCHC		0.00	0.00	
CPR and Community Training Expense		0.00	0.00	
CPR Certification Fees	590.17	999.96	-409.79	59.02 %
CPR Training Materials and Supplies	170.76	500.04	-329.28	34.15 %
<b>Total CPR and Community Training Expense</b>	<b>760.93</b>	<b>1,500.00</b>	<b>-739.07</b>	<b>50.73 %</b>
Environmental	14.58	99.96	-85.38	14.59 %
Health Disparities		0.00	0.00	
Child Care Assistance		0.00	0.00	
<b>Total Health Disparities</b>		<b>0.00</b>	<b>0.00</b>	
Health Education	145.92		145.92	
MCH	0.00	500.04	-500.04	0.00 %
PAVE		0.00	0.00	
PHEP	3,500.00	3,849.96	-349.96	90.91 %
SparkGood	377.97		377.97	
Teen Maze	2,001.57		2,001.57	
Vital Records Expense	2,663.69	2,499.96	163.73	106.55 %
WIC		500.04	-500.04	
<b>Total Program Expense</b>	<b>13,875.65</b>	<b>21,949.92</b>	<b>-8,074.27</b>	<b>63.22 %</b>
Promotion & marketing		0.00	0.00	
Community Event Expense	3,525.48	8,000.04	-4,474.56	44.07 %
General Promotion	4,735.09	4,500.00	235.09	105.22 %
Legal Notices	70.35	500.04	-429.69	14.07 %
Outreach and Research	1,003.77		1,003.77	
Printing and Mailing	4,395.25	8,000.04	-3,604.79	54.94 %

				<b>Total</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>% of Budget</b>
Program Advertising	8,267.67	7,500.00	767.67	110.24 %
Signage	225.00	0.00	225.00	
Website and Social Media Expense	505.73	150.00	355.73	337.15 %
<b>Total Promotion &amp; marketing</b>	<b>22,728.34</b>	<b>28,650.12</b>	<b>-5,921.78</b>	<b>79.33 %</b>
Purchases		0.00	0.00	
Refunds	4.50	0.00	4.50	
Reimbursements (deleted)		0.00	0.00	
Repairs & maintenance		249.96	-249.96	
Building and Equipment Repairs	3,380.30	9,999.96	-6,619.66	33.80 %
Groundskeeping	1,270.00	999.96	270.04	127.01 %
Maintenance	1,437.08	249.96	1,187.12	574.92 %
Snow Removal	880.00	500.04	379.96	175.99 %
<b>Total Repairs &amp; maintenance</b>	<b>6,967.38</b>	<b>11,999.88</b>	<b>-5,032.50</b>	<b>58.06 %</b>
Title X Family Planning		0.00	0.00	
FP Administrative	368.25		368.25	
FP Lab Fees (Contracted)		750.00	-750.00	
FP Promotion and Outreach	1,646.91	4,500.00	-2,853.09	36.60 %
FP Supplies	5,014.78	6,999.96	-1,985.18	71.64 %
<b>Total Title X Family Planning</b>	<b>7,029.94</b>	<b>12,249.96</b>	<b>-5,220.02</b>	<b>57.39 %</b>
Travel and Training		0.00	0.00	
Hotels	2,607.35	9,999.96	-7,392.61	26.07 %
Meals and Expenses	351.00	1,500.00	-1,149.00	23.40 %
Mileage	1,755.14	1,500.00	255.14	117.01 %
Parking and Tolls	66.00	3,999.96	-3,933.96	1.65 %
Registration Fees	2,364.94	800.04	1,564.90	295.60 %
Transportation		0.00	0.00	
Airfare	2,731.74	6,999.96	-4,268.22	39.03 %
Taxis or shared rides	95.17	999.96	-904.79	9.52 %
Vehicle rental		0.00	0.00	

				Total
	Actual	Budget	over Budget	% of Budget
<b>Total Transportation</b>	<b>2,826.91</b>	<b>7,999.92</b>	<b>-5,173.01</b>	<b>35.34 %</b>
<b>Total Travel and Training</b>	<b>9,971.34</b>	<b>25,799.88</b>	<b>-15,828.54</b>	<b>38.65 %</b>
Unapplied Cash Bill Payment Expenditure	44.44	0.00	44.44	
Uncategorized Expense		0.00	0.00	
<b>Total Expenditures</b>	<b>1,343,987.40</b>	<b>1,636,662.84</b>	<b>-292,675.44</b>	<b>82.12 %</b>
<b>NET OPERATING REVENUE</b>	<b>-61,556.20</b>	<b>67,837.12</b>	<b>-129,393.32</b>	<b>-90.74 %</b>
<b>OTHER REVENUE</b>				
Bank Error		0.00	0.00	
Credit Card Rebates	1,574.18	2,000.04	-425.86	78.71 %
Insurance Claim Proceeds		0.00	0.00	
Interest Income	24,002.96	24,999.96	-997.00	96.01 %
Late Fee Income	1,195.00	150.00	1,045.00	796.67 %
Payroll Error Reversal	0.00		0.00	
Records Fees	175.64	1,200.00	-1,024.36	14.64 %
Rental Income	4,725.00	4,200.00	525.00	112.50 %
Sales of Retired Property	140.00	0.00	140.00	
Technology Fees	740.81	1,200.00	-459.19	61.73 %
<b>Total Other Revenue</b>	<b>32,553.59</b>	<b>33,750.00</b>	<b>-1,196.41</b>	<b>96.46 %</b>
<b>OTHER EXPENDITURES</b>				
Amortization expenses		0.00	0.00	
Depreciation	52,876.00	60,000.00	-7,124.00	88.13 %
Loss on Retired/Disposed Assets		0.00	0.00	
Reconciliation Discrepancies		0.00	0.00	
Vehicle expenses		0.00	0.00	
Parking & tolls		0.00	0.00	
Vehicle fines & penalties		0.00	0.00	
Vehicle gas & fuel	316.81	99.96	216.85	316.94 %
Vehicle insurance	819.00	2,000.04	-1,181.04	40.95 %

	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>Total % of Budget</b>
Vehicle Maintenance and Repairs	19.02	200.04	-181.02	9.51 %
Vehicle registration		99.96	-99.96	
Vehicle repairs		0.00	0.00	
Vehicle wash & road services	2.50	0.00	2.50	
<b>Total Vehicle expenses</b>	<b>1,157.33</b>	<b>2,400.00</b>	<b>-1,242.67</b>	<b>48.22 %</b>
<b>Total Other Expenditures</b>	<b>54,033.33</b>	<b>62,400.00</b>	<b>-8,366.67</b>	<b>86.59 %</b>
<b>NET OTHER REVENUE</b>	<b>-21,479.74</b>	<b>-28,650.00</b>	<b>7,170.26</b>	<b>74.97 %</b>
<b>NET REVENUE</b>	<b>\$ -83,035.94</b>	<b>\$39,187.12</b>	<b>\$ -122,223.06</b>	<b>-211.90 %</b>

# Minutes:P&L Simple

October 2025

	<b>Total</b>
<b>REVENUE</b>	
Contributed income	
Corporate & foundation grants	
SMDH	
TORCH - Referral and B3	8,732.08
<b>Total SMDH</b>	<b>8,732.08</b>
<b>Total Corporate &amp; foundation grants</b>	<b>8,732.08</b>
Donations directed by individuals	
Teen Maze	2,500.00
<b>Total Donations directed by individuals</b>	<b>2,500.00</b>
Government grants & contracts	
93.197 CDC Lead (Pb) Grant	11,356.05
DESE Contracts	
93.994 Safe Cribs - Federal Portion	100.00
<b>Total DESE Contracts</b>	<b>100.00</b>
DHSS Contracts	
10.557 WIC	3,716.08
10.559 Summer Food Safety Program (SFSP)	400.00
93.898 SMHW - Federal Portion	86.84
93.967 Public Health Infrastructure	4,091.26
93.991 BCBH	5,224.79
CORE - Total	
CORE Contract - State	17,890.75
<b>Total CORE - Total</b>	<b>17,890.75</b>
SMHW Expansion Contract	3,871.69
<b>Total DHSS Contracts</b>	<b>35,281.41</b>
Opioid Settlement Funds - Dent County	3,228.65
<b>Total Government grants &amp; contracts</b>	<b>49,966.11</b>
Grants from other nonprofits	
MFH - Compass - Diverting to Care	75.00
NACCHO	
93.318b Wastewater Surveillance	15,700.00
<b>Total NACCHO</b>	<b>15,700.00</b>
<b>Total Grants from other nonprofits</b>	<b>15,775.00</b>
Property Tax Revenue	2,187.77
<b>Total Contributed income</b>	<b>79,160.96</b>
Services	
Clinical Services	
Family Planning - FFS Income	

	<b>Total</b>
Family Planning - Commercial	739.64
Family Planning - Medicaid	590.71
<b>Total Family Planning - FFS Income</b>	<b>1,330.35</b>
General Clinic	
Cash Patients	3,807.31
Commercial Insurance	2,990.72
Medicaid	2,480.36
Medicare	106.71
<b>Total General Clinic</b>	<b>9,385.10</b>
<b>Total Clinical Services</b>	<b>10,715.45</b>
Community Services	
CareCab Revenue	
CareCab Client Collections	216.67
Carecab Torch Revenue	1,422.75
<b>Total CareCab Revenue</b>	<b>1,639.42</b>
CPR and Community Education Income	55.00
Vital Records	1,685.00
<b>Total Community Services</b>	<b>3,379.42</b>
Environmental	525.00
Immunizations and Medications	769.86
Laboratory Income	
Charges for Send-Out Labs	5,254.07
Infectious Disease Testing	
Rapid Antigen Tests	197.00
<b>Total Infectious Disease Testing</b>	<b>197.00</b>
Other In-House Testing	666.00
Specimen Collection Fees	3,146.50
<b>Total Laboratory Income</b>	<b>9,263.57</b>
Treatment Court	2,846.00
<b>Total Services</b>	<b>27,499.30</b>
Unapplied Cash Payment Revenue	-3,459.27
<b>Total Revenue</b>	<b>103,200.99</b>
<b>COST OF GOODS SOLD</b>	
Clinical Cost of Services	
Clinical Services Labor	7,489.32
<b>Total Clinical Cost of Services</b>	<b>7,489.32</b>
Cost of Services	
Transaction Processing Fees	237.10
<b>Total Cost of Services</b>	<b>237.10</b>
Laboratory Cost of Services	
Lab Fees (Contracted)	3,256.05
Laboratory Labor	643.56

	<b>Total</b>
<b>Total Laboratory Cost of Services</b>	<b>3,899.61</b>
<b>Total Cost of Goods Sold</b>	<b>11,626.03</b>
<b>GROSS PROFIT</b>	<b>91,574.96</b>
<b>EXPENDITURES</b>	
Administrative Expenses	
Accounting fees	375.00
Board Expenses	37.16
Dues/Memberships	744.00
Insurance	
Malpractice Insurance	1,104.75
<b>Total Insurance</b>	<b>1,104.75</b>
Interest paid	1,559.20
<b>Total Administrative Expenses</b>	<b>3,820.11</b>
Clinical Services	
Electronic Health Records	1,099.00
Physician Services	1,000.00
Revenue Cycle Management	925.52
<b>Total Clinical Services</b>	<b>3,024.52</b>
Employee Development and Retention	
Employee Incentives	467.79
Tuition or Student Loan Reimbursement	8,000.00
<b>Total Employee Development and Retention</b>	<b>8,467.79</b>
Occupancy	
Biohazard Disposal	380.39
Internet	801.76
Phone	639.77
Utilities	1,092.73
<b>Total Occupancy</b>	<b>2,914.65</b>
Office expenses	
IT Supplies	-418.00
Office Decor	5.43
Office supplies	209.39
Printing & photocopying	77.17
Shipping & postage	6.08
Software & apps	5,054.33
<b>Total Office expenses</b>	<b>4,934.40</b>
Payroll expenses	
All Salaries and Wages	
FP Salaries and Wages	16,524.60
General Salaries and Wages	97,890.65
<b>Total All Salaries and Wages</b>	<b>114,415.25</b>
Company Contributions	

	<b>Total</b>
Health Insurance	10,457.18
FP - Health Insurance Expense	1,739.67
<b>Total Health Insurance</b>	<b>12,196.85</b>
Retirement	7,490.38
FP - LAGERS	577.70
<b>Total Retirement</b>	<b>8,068.08</b>
<b>Total Company Contributions</b>	<b>20,264.93</b>
Taxes	7,874.76
FP - Taxes	1,182.47
<b>Total Taxes</b>	<b>9,057.23</b>
<b>Total Payroll expenses</b>	<b>143,737.41</b>
Program Expense	
CPR and Community Training Expense	
CPR Certification Fees	295.17
<b>Total CPR and Community Training Expense</b>	<b>295.17</b>
MCH	-95.00
PHEP	350.00
Teen Maze	2,001.57
Vital Records Expense	158.27
<b>Total Program Expense</b>	<b>2,710.01</b>
Promotion & marketing	
Community Event Expense	100.00
General Promotion	125.00
Printing and Mailing	10.48
Program Advertising	472.87
Signage	225.00
<b>Total Promotion &amp; marketing</b>	<b>933.35</b>
Repairs & maintenance	
Building and Equipment Repairs	87.10
Groundskeeping	105.00
<b>Total Repairs &amp; maintenance</b>	<b>192.10</b>
Title X Family Planning	
FP Administrative	368.25
<b>Total Title X Family Planning</b>	<b>368.25</b>
Travel and Training	
Hotels	660.00
Mileage	315.00
Registration Fees	883.20
<b>Total Travel and Training</b>	<b>1,858.20</b>
Unapplied Cash Bill Payment Expenditure	-77.17
<b>Total Expenditures</b>	<b>172,883.62</b>
<b>NET OPERATING REVENUE</b>	<b>-81,308.66</b>

	<b>Total</b>
<b>OTHER REVENUE</b>	
Interest Income	3,379.51
Rental Income	475.00
Technology Fees	23.51
<b>Total Other Revenue</b>	<b>3,878.02</b>
<b>OTHER EXPENDITURES</b>	
Depreciation	5,298.00
Vehicle expenses	
Vehicle gas & fuel	39.70
<b>Total Vehicle expenses</b>	<b>39.70</b>
<b>Total Other Expenditures</b>	<b>5,337.70</b>
<b>NET OTHER REVENUE</b>	<b>-1,459.68</b>
<b>NET REVENUE</b>	<b>\$ -82,768.34</b>