

		TOTAL	
	APR 2024	MAR 2024 (PP)	% CHANGE
Revenue			
Contributed income			
Donations directed by individuals	100.00		
Government grants & contracts			
93.197 CDC Lead (Pb) Grant	53,541.11		
93.912 Rural Health Network Planning Grant - HRSA	2,500.00		
DESE Contracts			
93.994 Safe Cribs - Federal Portion		50.00	-100.00 %
Total DESE Contracts		50.00	-100.00 %
DHSS Contracts			
10.557 WIC	11,587.71	26,596.06	-56.43 %
93.069 PHEP	972.09	1,132.14	-14.14 %
93.323 ELC Income		8,957.60	-100.00 %
93.354 Workforce	7,551.07	8,961.16	-15.74 %
93.991 BCBH	19,631.50		
93.994a MCH		1,840.20	-100.00 %
CORE - Total			
93.767 CORE - ARPA		13,056.50	-100.00 %
Total CORE - Total		13,056.50	-100.00 %
Public Health Infrastructure	16,561.84		
SMHW Expansion Contract	2,804.92		
Total DHSS Contracts	59,109.13	60,543.66	-2.37 %
Total Government grants & contracts	115,150.24	60,593.66	90.04 %
Grants from other nonprofits			
MFH - Compass - Diverting to Care	75.00		
MFHC			
93.217 Title X Family Planning		31,823.12	-100.00 %
Total MFHC		31,823.12	-100.00 %
NACCHO			
93.318 LHD-ECE Partnerships	10,000.00		
93.421c BUILD-HAIAR 2023-103012		22,000.00	-100.00 %
Total NACCHO	10,000.00	22,000.00	-54.55 %
Total Grants from other nonprofits	10,075.00	53,823.12	-81.28 %
Property Tax Revenue	3,591.42	9,587.50	-62.54 %
Total Contributed income	128,916.66	124,004.28	3.96 %



	TOTAL		
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Services		0.00	
Clinical Services			
Family Planning - FFS Income			
Family Planning - Commercial		20.83	-100.00 %
Family Planning - Medicaid	1,131.79	150.41	652.47 %
Family Planning - Patient Income	41.26		
Total Family Planning - FFS Income	1,173.05	171.24	585.03 %
General Clinic			
Cash Patients	1,667.02	2,523.17	-33.93 %
Commercial Insurance	4,620.41	3,882.67	19.00 %
Medicaid	4,080.12	5,553.54	-26.53 %
Medicare	1,219.34	894.16	36.37 %
Total General Clinic	11,586.89	12,853.54	-9.85 %
Total Clinical Services	12,759.94	13,024.78	-2.03 %
CPR and Community Education Income	152.00	38.00	300.00 %
Immunizations and Medications	281.26	2,468.52	-88.61 %
Laboratory Income			
Charges for Send-Out Labs	3,548.24	4,569.19	-22.34 %
Infectious Disease Testing			
Rapid Antigen Tests	120.00	200.00	-40.00 %
Total Infectious Disease Testing	120.00	200.00	-40.00 %
Other In-House Testing	324.00	210.00	54.29 %
Specimen Collection Fees	3,655.00	4,000.00	-8.63 %
Total Laboratory Income	7,647.24	8,979.19	-14.83 %
Treatment Court	1,284.00	1,080.00	18.89 %
Vital Records	2,299.00	2,148.00	7.03 %
Total Services	24,423.44	27,738.49	-11.95 %
Unapplied Cash Payment Revenue	0.00		
otal Revenue	\$153,340.10	\$151,742.77	1.05 %
GROSS PROFIT	\$153,340.10	\$151,742.77	1.05 %
Expenditures			
Administrative Expenses			
Accounting fees	3,250.00	4,971.43	-34.63 %
Bank fees & service charges	39.00	,	
Interest paid	661.28	500.54	32.11 %
Square CC Fees	160.12	151.35	5.79 %
Total Bank fees & service charges	860.40	651.89	31.99 %



	TOTAL		
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Board Expenses	29.10	21.86	33.12 %
Cash Over Short		0.00	
Consulting Fees	4,999.98		
Dues/Memberships	100.00		
Election Expenses	9.75		
Physician Services	1,000.00	1,000.00	0.00 %
Revenue Cycle Management	650.00	650.00	0.00 %
Total Administrative Expenses	10,899.23	7,295.18	49.40 %
Clinical Services			
Clinical Services Refunds	35.94		
Electronic Health Records	649.00		
Medical Supplies	394.03	182.64	115.74 %
Medications	58.33	8.31	601.93 %
Total Clinical Services	1,137.30	190.95	495.60 %
Employee Development and Retention			
Employee Incentives		156.71	-100.00 %
Training Cost and Supplies	108.00	144.06	-25.03 %
Total Employee Development and Retention	108.00	300.77	-64.09 %
Immunizations	2,312.88	3,405.82	-32.09 %
Laboratory Exp			
CLIA-Waived Testing			
Biofire Test Expense		7,958.02	-100.00 %
Other Testing (In-House) Expense		450.10	-100.00 %
Total CLIA-Waived Testing		8,408.12	-100.00 %
Lab Fees (Contracted)	7,627.53		
Total Laboratory Exp	7,627.53	8,408.12	-9.28 %
Occupancy			
Cleaning	400.00	500.00	-20.00 %
Internet	183.46	183.46	0.00 %
Phone	696.86	700.07	-0.46 %
Security and Safety Monitoring		420.00	-100.00 %
Trash	98.83	99.24	-0.41 %
Utilities	1,040.47	760.34	36.84 %
Total Occupancy	2,419.62	2,663.11	-9.14 %



		TOTAL		
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Office expenses				
Office Decor		35.20	-100.00 %	
Office Furniture	180.49	797.96	-77.38 %	
Office supplies	112.88	314.49	-64.11 %	
Printing & photocopying	560.96	72.43	674.49 %	
Shipping & postage	136.00	9.50	1,331.58 %	
Software & apps	-47.57	18.00	-364.28 %	
Total Office expenses	942.76	1,247.58	-24.43 %	
Payroll expenses				
All Salaries and Wages				
FP Salaries and Wages	2,295.90	1,954.41	17.47 %	
General Salaries and Wages	69,875.53	59,942.97	16.57 %	
Total All Salaries and Wages	72,171.43	61,897.38	16.60 9	
Company Contributions				
Health Insurance	2,851.08	3,271.08	-12.84 9	
Retirement	5,802.12	5,213.52	11.29 9	
Total Company Contributions	8,653.20	8,484.60	1.99 9	
Mileage - Daily Job Related		116.46	-100.00 %	
Taxes	5,416.78	4,858.03	11.50 %	
Total Payroll expenses	86,241.41	75,356.47	14.44 9	
Program Expense				
BCBH Other Expense	343.88	152.75	125.13 9	
CPR and Community Training Expense				
CPR Certification Fees	270.00	140.00	92.86 %	
CPR Training Materials and Supplies	100.50	35.23	185.27 %	
Total CPR and Community Training Expense	370.50	175.23	111.44 9	
MCH		286.92	-100.00 %	
PHEP	350.00	350.00	0.00 %	
Vital Records Expense	374.13	121.73	207.34 9	
Total Program Expense	1,438.51	1,086.63	32.38 %	
Promotion & marketing				
Community Event Expense		140.94	-100.00 %	
General Promotion	375.00	440.00	-14.77 %	
Printing and Mailing	2,851.55	638.09	346.89 9	
Program Advertising	273.17	199.10	37.20 %	
Website and Social Media Expense	-	47.88	-100.00 %	
Total Promotion & marketing	3,499.72	1,466.01	138.72 %	



	TOTAL		
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Repairs & maintenance			
Building and Equipment Repairs	308.00	138.99	121.60 %
Maintenance	44.98		
Snow Removal		75.00	-100.00 %
Total Repairs & maintenance	352.98	213.99	64.95 %
Title X Family Planning			
FP Medications		5,700.14	-100.00 %
FP Promotion and Outreach	468.32	528.90	-11.45 %
FP Supplies	213.79		
Total Title X Family Planning	682.11	6,229.04	-89.05 %
Travel and Training			
Hotels	1,040.07		
Meals and Expenses	58.26		
Mileage	423.13		
Registration Fees	60.00		
Transportation			
Vehicle rental		733.54	-100.00 %
Total Transportation		733.54	-100.00 %
Total Travel and Training	1,581.46	733.54	115.59 %
Unapplied Cash Bill Payment Expenditure	0.00	0.00	
Total Expenditures	\$119,243.51	\$108,597.21	9.80 %
NET OPERATING REVENUE	\$34,096.59	\$43,145.56	-20.97 %
Other Revenue			
Credit Card Rebates	700.97		
Interest Income	4,667.11	4,035.56	15.65 %
Records Fees	15.00		
Technology Fees	130.67	138.70	-5.79 %
Total Other Revenue	\$5,513.75	\$4,174.26	32.09 %
Other Expenditures			
Depreciation	4,558.00	4,558.00	0.00 %
Vehicle expenses			
Vehicle insurance	1,827.00		
Vehicle Maintenance and Repairs	55.65		
Total Vehicle expenses	1,882.65		
Total Other Expenditures	\$6,440.65	\$4,558.00	41.30 %
NET OTHER REVENUE	\$ -926.90	\$ -383.74	-141.54 %
NET REVENUE	\$33,169.69	\$42,761.82	-22.43 %