

### Statement of Activity

|                                     | TOTAL      |               |           |
|-------------------------------------|------------|---------------|-----------|
|                                     | MAR 2024   | FEB 2024 (PP) | % CHANGE  |
| Revenue                             |            |               |           |
| Contributed income                  |            |               |           |
| Government grants & contracts       |            |               |           |
| DESE Contracts                      |            |               |           |
| 93.994 Safe Cribs - Federal Portion | 50.00      | 50.00         | 0.00 %    |
| Total DESE Contracts                | 50.00      | 50.00         | 0.00 %    |
| DHSS Contracts                      |            |               |           |
| 10.557 WIC                          | 26,596.06  | 24,815.37     | 7.18 %    |
| 93.069 PHEP                         | 1,132.14   | 1,261.75      | -10.27 %  |
| 93.323 ELC Income                   | 8,957.60   | 10,993.69     | -18.52 %  |
| 93.354 Workforce                    | 8,961.16   | 9,032.55      | -0.79 %   |
| 93.898 SMHW - Federal Portion       |            | 70.18         | -100.00 % |
| 93.991 BCBH                         |            | 10,745.17     | -100.00 % |
| 93.994a MCH                         | 1,840.20   | 1,218.09      | 51.07 %   |
| CORE - Total                        |            |               |           |
| 93.767 CORE - ARPA                  | 13,056.50  |               |           |
| Total CORE - Total                  | 13,056.50  |               |           |
| Total DHSS Contracts                | 60,543.66  | 58,136.80     | 4.14 %    |
| Total Government grants & contracts | 60,593.66  | 58,186.80     | 4.14 %    |
| Grants from other nonprofits        |            |               |           |
| MFHC                                |            |               |           |
| 93.217 Title X Family Planning      | 31,823.12  | 9,646.16      | 229.90 %  |
| Total MFHC                          | 31,823.12  | 9,646.16      | 229.90 %  |
| NACCHO                              |            |               |           |
| 93.318 LHD-ECE Partnerships         |            | 15,000.00     | -100.00 % |
| 93.421c BUILD-HAIAR 2023-103012     | 22,000.00  |               |           |
| Total NACCHO                        | 22,000.00  | 15,000.00     | 46.67 %   |
| Total Grants from other nonprofits  | 53,823.12  | 24,646.16     | 118.38 %  |
| Property Tax Revenue                | 9,587.50   | 9,306.04      | 3.02 %    |
| Total Contributed income            | 124,004.28 | 92,139.00     | 34.58 %   |



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|                                    | MAR 2024     | FEB 2024 (PP) | % CHANGE  |
| Services                           | 0.00         |               |           |
| Clinical Services                  |              |               |           |
| Family Planning - FFS Income       |              |               |           |
| Family Planning - Commercial       | 20.83        | 257.11        | -91.90 %  |
| Family Planning - Medicaid         | 150.41       | 307.18        | -51.04 %  |
| Total Family Planning - FFS Income | 171.24       | 564.29        | -69.65 %  |
| General Clinic                     |              |               |           |
| Cash Patients                      | 2,523.17     | 1,882.85      | 34.01 %   |
| Commercial Insurance               | 3,882.67     | 4,361.58      | -10.98 %  |
| Medicaid                           | 5,553.54     | 4,100.75      | 35.43 %   |
| Medicare                           | 894.16       | 1,269.03      | -29.54 %  |
| Total General Clinic               | 12,853.54    | 11,614.21     | 10.67 %   |
| SMHW - FFS                         |              | 261.72        | -100.00 % |
| Total Clinical Services            | 13,024.78    | 12,440.22     | 4.70 %    |
| CPR and Community Education Income | 38.00        |               |           |
| Immunizations and Medications      | 2,468.52     | 350.14        | 605.01 %  |
| Laboratory Income                  | 8,979.19     | 8,520.08      | 5.39 %    |
| Treatment Court                    | 1,080.00     | 1,152.00      | -6.25 %   |
| Vital Records                      | 2,148.00     | 2,642.00      | -18.70 %  |
| Total Services                     | 27,738.49    | 25,104.44     | 10.49 %   |
| Total Revenue                      | \$151,742.77 | \$117,243.44  | 29.43 %   |
| GROSS PROFIT                       | \$151,742.77 | \$117,243.44  | 29.43 %   |
| Expenditures                       |              |               |           |
| Administrative Expenses            |              |               |           |
| Accounting fees                    | 4,971.43     | 3,383.00      | 46.95 %   |
| Bank fees & service charges        |              |               |           |
| Interest paid                      | 500.54       | 503.77        | -0.64 %   |
| Square CC Fees                     | 151.35       | 167.24        | -9.50 %   |
| Total Bank fees & service charges  | 651.89       | 671.01        | -2.85 %   |
| Board Expenses                     | 21.86        |               |           |
| Cash Over Short                    | 0.00         |               |           |
| Consulting Fees                    |              | 1,666.66      | -100.00 % |
| Contract & professional fees       |              | 100.00        | -100.00 % |
| Insurance                          |              |               |           |
| Workers' compensation insurance    |              | 2,861.00      | -100.00 % |
| Total Insurance                    |              | 2,861.00      | -100.00 % |



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|--|----------|---------------|------------|
|  | MAR 2024 | FEB 2024 (PP) | % CHANGE   |
| Physician Services                       | 1,000.00 | 1,000.00      | 0.00 %     |
| Revenue Cycle Management                 | 650.00   |               |            |
| Total Administrative Expenses            | 7,295.18 | 9,681.67      | -24.65 %   |
| Clinical Services                        |          |               |            |
| Medical Supplies                         | 182.64   | 937.96        | -80.53 %   |
| Medications                              | 8.31     | 211.49        | -96.07 %   |
| Total Clinical Services                  | 190.95   | 1,149.45      | -83.39 %   |
| Employee Development and Retention       |          |               |            |
| Employee Incentives                      | 156.71   |               |            |
| Training Cost and Supplies               | 144.06   |               |            |
| Total Employee Development and Retention | 300.77   |               |            |
| Immunizations                            | 3,405.82 | 1,156.44      | 194.51 %   |
| Laboratory Exp                           |          |               |            |
| CLIA-Waived Testing                      |          | 233.93        | -100.00 %  |
| Biofire Test Expense                     | 7,958.02 |               |            |
| Other Testing (In-House) Expense         | 450.10   |               |            |
| Total CLIA-Waived Testing                | 8,408.12 | 233.93        | 3,494.29 % |
| Lab Fees (Contracted)                    |          | 2,741.67      | -100.00 %  |
| Laboratory Supplies (Except Tests)       |          | 143.52        | -100.00 %  |
| Total Laboratory Exp                     | 8,408.12 | 3,119.12      | 169.57 %   |
| Occupancy                                |          |               |            |
| Cleaning                                 | 500.00   | 425.00        | 17.65 %    |
| Internet                                 | 183.46   | 183.46        | 0.00 %     |
| Phone                                    | 51.24    | 700.07        | -92.68 %   |
| Security and Safety Monitoring           | 420.00   |               |            |
| Trash                                    | 99.24    | 101.47        | -2.20 %    |
| Utilities                                | 760.34   | 1,553.39      | -51.05 %   |
| Total Occupancy                          | 2,014.28 | 2,963.39      | -32.03 %   |
| Office expenses                          |          |               |            |
| IT Supplies                              |          | 58.00         | -100.00 %  |
| Office Decor                             | 35.20    |               |            |
| Office Furniture                         | 797.96   |               |            |
| Office supplies                          | 314.49   | 388.29        | -19.01 %   |
| Printing & photocopying                  | 72.43    | 71.41         | 1.43 %     |
| Shipping & postage                       | 9.50     | 17.46         | -45.59 %   |
| Software & apps                          | 18.00    | 18.00         | 0.00 %     |
| Total Office expenses                    | 1,247.58 | 553.16        | 125.54 %   |



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|--|-----------|---------------|------------|
|  | MAR 2024  | FEB 2024 (PP) | % CHANG    |
| Payroll expenses                         |           |               |            |
| All Salaries and Wages                   |           |               |            |
| FP Salaries and Wages                    | 1,954.41  |               |            |
| General Salaries and Wages               | 59,942.97 | 61,573.42     | -2.65 %    |
| Total All Salaries and Wages             | 61,897.38 | 61,573.42     | 0.53 %     |
| Company Contributions                    |           |               |            |
| Dental                                   |           | 127.32        | -100.00 %  |
| Health Insurance                         | 3,271.08  | 4,106.48      | -20.34 %   |
| Retirement                               | 5,213.52  | 5,067.72      | 2.88 %     |
| Vision                                   |           | 53.18         | -100.00 %  |
| Total Company Contributions              | 8,484.60  | 9,354.70      | -9.30 %    |
| Mileage - Daily Job Related              | 116.46    |               |            |
| Taxes                                    | 4,858.03  | 5,245.86      | -7.39 %    |
| Total Payroll expenses                   | 75,356.47 | 76,173.98     | -1.07 %    |
| Program Expense                          |           |               |            |
| BCBH Other Expense                       | 152.75    |               |            |
| CPR and Community Training Expense       |           |               |            |
| CPR Certification Fees                   | 140.00    |               |            |
| CPR Training Materials and Supplies      | 35.23     |               |            |
| Total CPR and Community Training Expense | 175.23    |               |            |
| Environmental                            |           | 85.81         | -100.00 %  |
| MCH                                      | 286.92    |               |            |
| PHEP                                     | 350.00    |               |            |
| Vital Records Expense                    | 121.73    | 328.64        | -62.96 %   |
| Total Program Expense                    | 1,086.63  | 414.45        | 162.19 %   |
| Promotion & marketing                    |           |               |            |
| Community Event Expense                  | 140.94    | 400.00        | -64.77 %   |
| General Promotion                        | 440.00    | 583.41        | -24.58 %   |
| Legal Notices                            |           | 48.90         | -100.00 %  |
| Printing and Mailing                     | 638.09    | 31.25         | 1,941.89 % |
| Program Advertising                      | 199.10    | 429.62        | -53.66 %   |
| Website and Social Media Expense         | 47.88     |               |            |
| Total Promotion & marketing              | 1,466.01  | 1,493.18      | -1.82 %    |
| Repairs & maintenance                    |           | 167.00        | -100.00 %  |
| Building and Equipment Repairs           | 138.99    | 146.68        | -5.24 %    |
| Snow Removal                             | 75.00     |               |            |
| Total Repairs & maintenance              | 213.99    | 313.68        | -31.78 %   |



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|---|--------------|---------------|-------------|--|
|   | MAR 2024     | FEB 2024 (PP) | % CHANGI    |  |
| Title X Family Planning                 |              |               |             |  |
| FP Medications                          | 5,700.14     |               |             |  |
| FP Promotion and Outreach               | 528.90       | 61.05         | 766.34 %    |  |
| Total Title X Family Planning           | 6,229.04     | 61.05         | 10,103.18 % |  |
| Travel and Training                     |              |               |             |  |
| Registration Fees                       |              | 325.00        | -100.00 %   |  |
| Transportation                          |              |               |             |  |
| Vehicle rental                          | 733.54       |               |             |  |
| Total Transportation                    | 733.54       |               |             |  |
| Total Travel and Training               | 733.54       | 325.00        | 125.70 %    |  |
| Unapplied Cash Bill Payment Expenditure | 0.00         |               |             |  |
| Total Expenditures                      | \$107,948.38 | \$97,404.57   | 10.82 %     |  |
| NET OPERATING REVENUE                   | \$43,794.39  | \$19,838.87   | 120.75 %    |  |
| Other Revenue                           |              |               |             |  |
| Interest Income                         | 4,035.56     | 2,631.39      | 53.36 %     |  |
| Technology Fees                         | 138.70       | 132.83        | 4.42 %      |  |
| Total Other Revenue                     | \$4,174.26   | \$2,764.22    | 51.01 %     |  |
| Other Expenditures                      |              |               |             |  |
| Depreciation                            | 4,065.00     | 4,065.00      | 0.00 %      |  |
| Total Other Expenditures                | \$4,065.00   | \$4,065.00    | 0.00 %      |  |
| NET OTHER REVENUE                       | \$109.26     | \$ -1,300.78  | 108.40 %    |  |
| NET REVENUE                             | \$43,903.65  | \$18,538.09   | 136.83 %    |  |