



# Dent County Health Center

## Budget vs. Actuals: 23 - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Contributed income				
Donations directed by individuals	415.25		415.25	
Government grants & contracts				
DESE Contracts				
93.994 Safe Cribs - Federal Portion	50.00		50.00	
CCHC - Total				
93.596 CCHC	3,896.69	7,134.28	-3,237.59	54.62 %
93.994b CCHC Contract	853.22	3,326.03	-2,472.81	25.65 %
<b>Total CCHC - Total</b>	<b>4,749.91</b>	<b>10,460.31</b>	<b>-5,710.40</b>	<b>45.41 %</b>
Safe Cribs	100.00	100.00	0.00	100.00 %
<b>Total DESE Contracts</b>	<b>4,899.91</b>	<b>10,560.31</b>	<b>-5,660.40</b>	<b>46.40 %</b>
DHSS Contracts				
10.557 WIC	126,646.83	95,849.00	30,797.83	132.13 %
10.559 Summer Food Safety Program (SFSP)	650.00		650.00	
93.069 PHEP	16,246.19	21,586.00	-5,339.81	75.26 %
93.268 C19 Adult Immunization	90,482.02	75,000.00	15,482.02	120.64 %
93.323 ELC Income	38,170.07	155,000.00	-116,829.93	24.63 %
93.354 Workforce	68,890.78	75,600.00	-6,709.22	91.13 %
93.391 Health Disparities Initiative	1,046,263.14	1,105,143.20	-58,880.06	94.67 %
93.436 WISEWOMAN - Federal Portion	431.44	500.00	-68.56	86.29 %
93.898 SMHW - Federal Portion	8,689.37	2,000.00	6,689.37	434.47 %
93.991 BCBH	90,369.42	125,000.00	-34,630.58	72.30 %
93.994a MCH	17,798.79	20,581.83	-2,783.04	86.48 %
CORE - Total				
93.767 CORE - ARPA	15,998.00		15,998.00	
CORE Contract - State	49,284.50		49,284.50	
<b>Total CORE - Total</b>	<b>65,282.50</b>	<b>52,300.00</b>	<b>12,982.50</b>	<b>124.82 %</b>
SMHW Expansion Contract	9,531.33		9,531.33	
<b>Total DHSS Contracts</b>	<b>1,579,451.88</b>	<b>1,728,560.03</b>	<b>-149,108.15</b>	<b>91.37 %</b>
WIC Farmer's Market NP	611.00		611.00	
<b>Total Government grants &amp; contracts</b>	<b>1,584,962.79</b>	<b>1,739,120.34</b>	<b>-154,157.55</b>	<b>91.14 %</b>
Grants from other nonprofits				
MFHC				
93.217 Title X Family Planning	47,365.64	58,000.00	-10,634.36	81.66 %
<b>Total MFHC</b>	<b>47,365.64</b>	<b>58,000.00</b>	<b>-10,634.36</b>	<b>81.66 %</b>
NACCHO				
93.421 PAVE Contract - NACCHO	60,500.00	35,000.00	25,500.00	172.86 %
93.421b Rural Workforce	35,000.00		35,000.00	
<b>Total NACCHO</b>	<b>95,500.00</b>	<b>35,000.00</b>	<b>60,500.00</b>	<b>272.86 %</b>



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<b>Total Grants from other nonprofits</b>	<b>142,865.64</b>	<b>93,000.00</b>	<b>49,865.64</b>	<b>153.62 %</b>
<b>Total Contributed income</b>	<b>1,728,243.68</b>	<b>1,832,120.34</b>	<b>-103,876.66</b>	<b>94.33 %</b>
Discounts/Refunds Given		-1,000.00	1,000.00	
Interest Income	4,010.14	2,000.00	2,010.14	200.51 %
Patient Discounts	-477.43	-10,000.00	9,522.57	4.77 %
Sales				
Over The Counter	0.00		0.00	
<b>Total Sales</b>	<b>0.00</b>		<b>0.00</b>	
Services	0.00		0.00	
Clinical Services				
Family Planning - FFS Income				
Family Planning - Commerical	1,444.10		1,444.10	
Family Planning - Medicaid	1,346.86		1,346.86	
Family Planning - Patient Income	31.10		31.10	
<b>Total Family Planning - FFS Income</b>	<b>2,822.06</b>		<b>2,822.06</b>	
General Clinic	57.47		57.47	
Cash Patients	30,587.29	14,000.00	16,587.29	218.48 %
Commercial Insurance	35,313.90	120,000.00	-84,686.10	29.43 %
Medicaid	36,332.90	5,000.00	31,332.90	726.66 %
Medicare	15,804.40	31,000.00	-15,195.60	50.98 %
<b>Total General Clinic</b>	<b>118,095.96</b>	<b>170,000.00</b>	<b>-51,904.04</b>	<b>69.47 %</b>
SMHW - FFS	1,400.92		1,400.92	
<b>Total Clinical Services</b>	<b>122,318.94</b>	<b>170,000.00</b>	<b>-47,681.06</b>	<b>71.95 %</b>
CPR and Community Education Income	830.00	1,000.00	-170.00	83.00 %
Immunizations and Medications	13,910.60	31,000.00	-17,089.40	44.87 %
Laboratory Income				
Charges for Send-Out Labs	46,873.27	50,000.00	-3,126.73	93.75 %
Infectious Disease Testing				
Biofire Tests	7,278.00	1,000.00	6,278.00	727.80 %
Rapid Antigen Tests	2,170.53	9,000.00	-6,829.47	24.12 %
<b>Total Infectious Disease Testing</b>	<b>9,448.53</b>	<b>10,000.00</b>	<b>-551.47</b>	<b>94.49 %</b>
Other In-House Testing	3,593.94		3,593.94	
Specimen Collection Fees	18,271.37		18,271.37	
<b>Total Laboratory Income</b>	<b>78,187.11</b>	<b>60,000.00</b>	<b>18,187.11</b>	<b>130.31 %</b>
Treatment Court	14,535.00	15,000.00	-465.00	96.90 %
Vital Records	26,604.70	25,053.80	1,550.90	106.19 %
<b>Total Services</b>	<b>256,386.35</b>	<b>302,053.80</b>	<b>-45,667.45</b>	<b>84.88 %</b>
Tax Revenue	209,753.24	180,000.00	29,753.24	116.53 %
<b>Total Revenue</b>	<b>\$2,197,915.98</b>	<b>\$2,305,174.14</b>	<b>\$ -107,258.16</b>	<b>95.35 %</b>



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## Budget vs. Actuals: 23 - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>GROSS PROFIT</b>	<b>\$2,197,915.98</b>	<b>\$2,305,174.14</b>	<b>\$ -107,258.16</b>	<b>95.35 %</b>
<b>Expenditures</b>				
<b>Administrative Expenses</b>				
Accounting fees	24,885.33	19,600.00	5,285.33	126.97 %
Bank fees & service charges	31.78		31.78	
Board Expenses	461.00		461.00	
Cash Over Short	138.69		138.69	
Consulting Fees	17,249.98		17,249.98	
Dues/Memberships	1,123.00	2,600.00	-1,477.00	43.19 %
Election Expenses	11.73		11.73	
Insurance		9,000.00	-9,000.00	
Liability insurance	4,476.00		4,476.00	
Property insurance	2,100.00		2,100.00	
Workers' compensation insurance	1,486.00		1,486.00	
<b>Total Insurance</b>	<b>8,062.00</b>	<b>9,000.00</b>	<b>-938.00</b>	<b>89.58 %</b>
Minimum Order Fee and Fuel Surcharges	69.36		69.36	
Physician Services	13,000.00	12,000.00	1,000.00	108.33 %
Revenue Cycle Management	5,801.00	11,500.00	-5,699.00	50.44 %
<b>Total Administrative Expenses</b>	<b>70,833.87</b>	<b>54,700.00</b>	<b>16,133.87</b>	<b>129.50 %</b>
<b>Clinical Services</b>				
Contracted Clinical Services	2,239.69	1,000.00	1,239.69	223.97 %
Electronic Health Records	8,588.00	7,800.00	788.00	110.10 %
Medical Supplies	5,209.48	60,000.00	-54,790.52	8.68 %
Medications	4,822.29		4,822.29	
Mobile Unit	24.99		24.99	
<b>Total Clinical Services</b>	<b>20,884.45</b>	<b>68,800.00</b>	<b>-47,915.55</b>	<b>30.36 %</b>
<b>Employee Development and Retention</b>				
Employee Incentives	2,242.77	3,000.00	-757.23	74.76 %
Recruitment	367.00		367.00	
Training Cost and Supplies	815.86	750.00	65.86	108.78 %
Uniforms	577.36	2,000.00	-1,422.64	28.87 %
<b>Total Employee Development and Retention</b>	<b>4,002.99</b>	<b>5,750.00</b>	<b>-1,747.01</b>	<b>69.62 %</b>
<b>Immunizations</b>				
Immunizations	6,070.24	3,000.00	3,070.24	202.34 %
Monitoring Supplies	708.51		708.51	
Vaxcare	4,543.11	200.00	4,343.11	2,271.56 %
<b>Total Immunizations</b>	<b>11,321.86</b>	<b>3,200.00</b>	<b>8,121.86</b>	<b>353.81 %</b>
Interest paid	6,355.53	7,000.00	-644.47	90.79 %
<b>Laboratory Exp</b>				
CLIA-Waived Testing		12,000.00	-12,000.00	
Biofire Test Expense	21,570.00		21,570.00	



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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
CLIA User Fees	180.00		180.00	
Other Testing (In-House) Expense	3,934.70		3,934.70	
<b>Total CLIA-Waived Testing</b>	<b>25,684.70</b>	<b>12,000.00</b>	<b>13,684.70</b>	<b>214.04 %</b>
Lab Fees (Contracted)	41,436.39	27,395.00	14,041.39	151.26 %
Laboratory Supplies (Except Tests)	1,180.27	3,000.00	-1,819.73	39.34 %
<b>Total Laboratory Exp</b>	<b>68,301.36</b>	<b>42,395.00</b>	<b>25,906.36</b>	<b>161.11 %</b>
Occupancy				
Biohazard Disposal	1,748.08	1,200.00	548.08	145.67 %
Cleaning	4,800.00	5,200.00	-400.00	92.31 %
Internet	2,367.07	1,000.00	1,367.07	236.71 %
Phone	8,218.70	6,000.00	2,218.70	136.98 %
Security and Safety Monitoring	360.00	720.00	-360.00	50.00 %
Trash	1,158.96	900.00	258.96	128.77 %
Utilities	10,545.24	12,000.00	-1,454.76	87.88 %
<b>Total Occupancy</b>	<b>29,198.05</b>	<b>27,020.00</b>	<b>2,178.05</b>	<b>108.06 %</b>
Office expenses				
ID Badge Printing	124.00		124.00	
IT Supplies	5,547.39	3,000.00	2,547.39	184.91 %
Office Decor	521.96		521.96	
Office Furniture	2,333.25		2,333.25	
Office supplies	5,214.43	10,100.00	-4,885.57	51.63 %
Printing & photocopying	2,296.20		2,296.20	
Shipping & postage	1,275.70	600.00	675.70	212.62 %
Software & apps	4,194.09		4,194.09	
<b>Total Office expenses</b>	<b>21,507.02</b>	<b>13,700.00</b>	<b>7,807.02</b>	<b>156.99 %</b>
Payroll expenses				
Company Contributions				
Dental	1,591.86	1,600.00	-8.14	99.49 %
Health Insurance	59,997.67	50,250.00	9,747.67	119.40 %
Retirement	71,588.43	52,000.00	19,588.43	137.67 %
Vision	416.41	350.00	66.41	118.97 %
<b>Total Company Contributions</b>	<b>133,594.37</b>	<b>104,200.00</b>	<b>29,394.37</b>	<b>128.21 %</b>
Salaries and Wages	751,089.97	810,000.00	-58,910.03	92.73 %
Taxes	58,140.50	74,000.00	-15,859.50	78.57 %
Unemployment		8,000.00	-8,000.00	
<b>Total Payroll expenses</b>	<b>942,824.84</b>	<b>996,200.00</b>	<b>-53,375.16</b>	<b>94.64 %</b>
Program Expense				
BCBH Other Expense	326.39		326.39	
CCHC		2,000.00	-2,000.00	
CPR and Community Training Expense		2,000.00	-2,000.00	



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CPR Certification Fees	1,678.00		1,678.00	
CPR Training Materials and Supplies	1,805.87		1,805.87	
<b>Total CPR and Community Training Expense</b>	<b>3,483.87</b>	<b>2,000.00</b>	<b>1,483.87</b>	<b>174.19 %</b>
Environmental	285.75		285.75	
Health Disparities				
Child Care Assistance	409,821.05	425,000.00	-15,178.95	96.43 %
<b>Total Health Disparities</b>	<b>409,821.05</b>	<b>425,000.00</b>	<b>-15,178.95</b>	<b>96.43 %</b>
MCH	-95.00	400.00	-495.00	-23.75 %
PAVE	47.94		47.94	
PHEP	4,254.32	4,200.00	54.32	101.29 %
Title X		20,000.00	-20,000.00	
Vital Records Expense	2,846.63	3,800.00	-953.37	74.91 %
WIC	51.00		51.00	
<b>Total Program Expense</b>	<b>421,021.95</b>	<b>457,400.00</b>	<b>-36,378.05</b>	<b>92.05 %</b>
Promotion & marketing				
Community Event Expense	6,723.18	15,000.00	-8,276.82	44.82 %
General Promotion	2,975.94	10,000.00	-7,024.06	29.76 %
Legal Notices	586.95		586.95	
Printing and Mailing	12,870.58	10,000.00	2,870.58	128.71 %
Program Advertising	6,194.73	7,500.00	-1,305.27	82.60 %
Signage	104.48		104.48	
Website and Social Media Expense	864.58	150.00	714.58	576.39 %
<b>Total Promotion &amp; marketing</b>	<b>30,320.44</b>	<b>42,650.00</b>	<b>-12,329.56</b>	<b>71.09 %</b>
Reimbursements	0.00		0.00	
Repairs & maintenance				
Building and Equipment Repairs	3,382.82	6,500.00	-3,117.18	52.04 %
Groundskeeping	690.00	800.00	-110.00	86.25 %
Maintenance	1,053.60		1,053.60	
Snow Removal	310.00	500.00	-190.00	62.00 %
<b>Total Repairs &amp; maintenance</b>	<b>5,436.42</b>	<b>7,800.00</b>	<b>-2,363.58</b>	<b>69.70 %</b>
Square Fees	1,168.17	1,200.00	-31.83	97.35 %
Travel and Training				
Hotels	4,136.72		4,136.72	
Meals and Expenses	691.97	3,000.00	-2,308.03	23.07 %
Mileage	1,537.30		1,537.30	
Registration Fees	1,081.00	7,100.00	-6,019.00	15.23 %
Transportation				
Airfare	1,699.16		1,699.16	
Vehicle rental	289.52		289.52	
<b>Total Transportation</b>	<b>1,988.68</b>		<b>1,988.68</b>	



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<b>Total Travel and Training</b>	<b>9,435.67</b>	<b>10,100.00</b>	<b>-664.33</b>	<b>93.42 %</b>
Unapplied Cash Bill Payment Expenditure	0.00		0.00	
<b>Total Expenditures</b>	<b>\$1,642,612.62</b>	<b>\$1,737,915.00</b>	<b>\$ -95,302.38</b>	<b>94.52 %</b>
NET OPERATING REVENUE	<b>\$555,303.36</b>	<b>\$567,259.14</b>	<b>\$ -11,955.78</b>	<b>97.89 %</b>
Other Revenue				
Credit Card Rebates	596.52		596.52	
Sales of Retired Property	98.00		98.00	
Technology Fees	904.00	1,000.00	-96.00	90.40 %
<b>Total Other Revenue</b>	<b>\$1,598.52</b>	<b>\$1,000.00</b>	<b>\$598.52</b>	<b>159.85 %</b>
Other Expenditures				
Depreciation	58,718.72	45,000.00	13,718.72	130.49 %
Loss on Retired/Disposed Assets	4,270.00		4,270.00	
Vehicle expenses		300.00	-300.00	
Vehicle gas & fuel	216.07		216.07	
Vehicle insurance	1,473.00	1,500.00	-27.00	98.20 %
Vehicle Maintenance and Repairs	52.98		52.98	
<b>Total Vehicle expenses</b>	<b>1,742.05</b>	<b>1,800.00</b>	<b>-57.95</b>	<b>96.78 %</b>
<b>Total Other Expenditures</b>	<b>\$64,730.77</b>	<b>\$46,800.00</b>	<b>\$17,930.77</b>	<b>138.31 %</b>
NET OTHER REVENUE	<b>\$ -63,132.25</b>	<b>\$ -45,800.00</b>	<b>\$ -17,332.25</b>	<b>137.84 %</b>
NET REVENUE	<b>\$492,171.11</b>	<b>\$521,459.14</b>	<b>\$ -29,288.03</b>	<b>94.38 %</b>